#### Management Major - Sports Management

### Management - Sports Management Concentration:

The Sports Management concentration in the Division of Business at Missouri Valley College aspires to support the mission of the College by initiating and promoting intellectual inquiry and understanding of the canons and mores of the management disciplines through personal instruction.

## **Learning Outcomes:**

- The student will demonstrate the processes of management: planning, organizing, staffing, leading, and controlling
- To develop and improve management skills, and develop an effective leadership style.
- To list and comment on the several aspects of sports businesses.
- To blend risk and security to provide a long-term path for a business.
- Describe the physiological and psychological effects of physical activity and its impact on performance.
- Manage the organizational process by which strategies are formed and executed.
- To define the nature, functions, and importance of presentational speaking in business and professional settings.
- Think strategically about a sports or entertainment company, its business position, and how it can gain a sustainable competitive advantage.
- Craft business strategy, reasoning carefully about strategic options, using what-if analysis to evaluate action alternatives, and making strategic decisions.
- Demonstrate proficiency in the business core of accounting, economics, finance, business law, marketing, and quantitative analysis.

**Program:** Business **Type:** Major

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# Management Major with Sports Management Concentration requirements

# Business Core + BA302, BA310, BA312, BA322, BA382, BA412 OR EN327, BA335, BA442, NP221, NP309, PE100, PE233, PE300, PE333, BA401

| Item # | Title  | Hours |
|--------|--|-------|
|        | Business Core  | 21    |
| BA 302 | Statistics   | 3     |
| BA 310 | Sports Management Law  | 3     |
| BA 312 | Human Resource Management                                      | 3     |
| BA 322 | Principles of Finance I  | 3     |
| BA 382 | Profits, Ethics and the Manager/Owner role                     | 3     |
|        | BA 412 or EN 327   | 3     |
| BA 335 | Business Modeling  | 3     |
| BA 442 | Business Policy and Decision Making                            | 3     |
| NP 221 | Leadership and Group Dynamics                                  | 3     |
| NP 309 | Community and Commercial Recreation                            | 3     |
| PE 100 | Foundation of Health and Physical Education                    | 3     |
| PE 233 | First Aid/C.P.R.   | 2     |
| PE 300 | Organization and Administration of Physical Education/Athletic | 2     |
|        | Program  |       |
| PE 333 | Psychology and Sociology of Sports                             | 3     |
| BA 401 | Internship in Business Administration                          | 1-9   |
|        | Total credits:   | 61    |

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